

Efficio Chooses ESET and DESlock to Secure Crucial Data

High calibre international consulting firm, Efficio ticks all its boxes for encryption and data security with DESlock through the ESET Technology Alliance



efficio

CUSTOMER

Efficio are an international consulting firm that helps its clients to deliver transformational procurement programmes. With a long track record of delivery and a results-focused culture they seamlessly integrate with their clients, delivering projects with integrity and transparency whilst attaining substantial cost reductions. As a company they understand the importance of long term sustainability and aim to transform the capability of their clients for the long term. Efficio, with its blue chip heritage and boutique firm depth of expertise, brings a unique blend of skills to this market.

Efficio's clients include blue-chip multinationals and Private Equity-owned companies across a range of sectors that are based throughout Europe and beyond. With such high-calibre clients and a large amount of valuable corporate information stored on their network, security is a major concern of the members of the IT department at Efficio. They need to ensure that all customer data is protected and stored securely, adopting an encryption solution provided them with a necessary layer of protection to help achieve these requirements.

CHALLENGE

"Having purchased a known, and we hoped, trusted brand two years ago we had some difficulties getting clients set up remotely, and after several issues where we struggled to get answers or assistance for their support team, we were already starting to look for alternatives" explains Sam Carew of Efficio's IT Department who is responsible for selecting the companies' encryption solution "The final straw came when one of our Vice Presidents was locked out of her machine and all data for two business days, whilst abroad. We found ourselves in a situation where we had to ship a new laptop overseas with restored data from our online backup."

Efficio's IT department struggled with an alternative leading encryption solution for 18 months and had found working with encryption both cumbersome and time-consuming to manage. Already an ESET customer they were introduced to DESlock through the ESET Technology Alliance which aims to better protect businesses with a range of complementary IT security solutions. "Having reviewed the alternatives we chose DESlock thanks to a list of impressive features and in part from the endorsement of the ESET Technology Alliance."

SOLUTION

ESET offers DESlock+ encryption solutions through the ESET Technology Alliance, protecting businesses with a range of IT security solutions that complement ESET's core offering.

Efficio purchased DESlock+ to lock down all their laptops by means of full disk encryption. Due to the product's ease of use they were able extend this to encryption of removable media also. DESlock's removable media encryption allows full control over the use of removable media, including the ability to force encryption of all data being saved to a removable device. The DESlock management system means that once installed the Enterprise Server can be accessed remotely on and off site.

"What we didn't realise when choosing the product was how exceptional the DESlock support team are" says Sam Carew. "All the support personnel are developers who know the product from the bottom up, I cannot praise their knowledge, customer service and the manner and time of their response highly enough. When it came to setting the product up we were extremely impressed with the way it can be remotely managed via the Enterprise server with little more than an internet connection, thanks to DESlock's unique, patented system."



DESlock+ is a simple-to-use encryption application for companies large and small. Take advantage of the optimised setup that speeds up the time to adoption for admins. The client side requires minimal user interaction, increasing user compliance and the security of your company data.

Full Disk Encryption

Encrypt only disks and partitions you want
 Transparent pre-boot security using FIPS 140-2 validated, 256 bit AES Encryption
 Encryption may be started and managed remotely
 Remote user-password recovery
 Enhanced workstation screening prior encryption, including Safe Start mode
 Fully compatible with Microsoft Windows 8 and 8.1, with support for UEFI and GPT

Removable Media Encryption

No extra space is reserved for encrypted content and the whole device capacity can be used by user
 Policy driven encryption includes DESlock+ Go, on-device software for use on unlicensed systems
 Works with any USB drive, CD & DVD media

File & Folder encryption

Encrypt only files and folders you want
 All files moved to encrypted folder are encrypted immediately

Email Encryption

Transparent email encryption for Outlook through a dedicated plugin
 The email can be decrypted only by recipients who share the same key as sender
 Text and clipboard encryption works with any e-mail client, including webmail

Remote Central Management

Manage any user or workstation with a standard internet connection
 All commands, updates, status requests and responses posted via the DESlock+ Enterprise Proxy
 No dependency on Active Directory or any existing server architecture installation
 Secure connectivity allows control of endpoint encryption keys, security policy and software features beyond the corporate security boundary
 Full remote management, creation and removal of user accounts

Encryption Key Management

Patent-pending technology
 Add or remove any or all encryption keys
 Change the encryption policy remotely and silently, without user interaction

Enterprise Server Proxy

By using the Enterprise Proxy as an intermediary, all connections from client and server are outgoing.
 All information is encrypted with either RSA or AES and the connection itself is SSL encrypted
 No need for own SSL certificate and additional hardware, network or firewall changes