



Media Information
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DESlock Signs New Partnership with Insight UK

□ *DESlock appoints global IT reseller, Insight UK as it continues to build its channel*

Taunton, UK, 15th January 2013: DESlock Limited, the UK leader in data encryption solutions, today announced a new partnership with industry heavyweight, Insight, global provider of information technology hardware, software and services solutions to business and public sector organisations.

Kevin Percy, UK Business Development Manager for DESlock focused on signing up new partners comments: “We’re delighted to be working with Insight as a trusted vendor - we know that Insight can be very selective as to which vendors it partners with so we’re pleased it can clearly see the value in our product. It makes sense for the team at Insight to be able to offer encryption as part of its portfolio, and be able to offer customers a fully integrated service. DESlock is working hard to increase its channel and Insight UK is a welcome addition to the company’s reseller programme”

Insight’s unique model combines an array of advanced services and expert technical resources with a far-reaching supply chain to provide its customers with the level of solution support they need. It brings together expert knowledge, vendor accreditations and a full global presence. Founded in 1988, and headquartered in Tempe, Arizona, Insight turned over \$5.3 billion in revenue in 2011 and has operations in 23 countries, serving clients in 191 countries worldwide. Insight offers a broad range of hardware and software products, and has access to over \$3 billion in virtual inventory, efficient supply chain execution and customisable ecommerce capabilities.

Luke Ambrose, UK Product Manager - Security Software, Insight UK comments: “At Insight UK, we pride ourselves on being able to offer our customers a wide range of solutions, working with each customer to establish what they need and what will work best for them. We are delighted to add DESlock+ to our portfolio and look forward to working with them in the future.”

DESlock’s flagship product Deslock+ was launched in 2006 and offers simple yet powerful data encryption. Deslock+ helps organisations protect against all types of data breach and allows fully secure collaboration across complex workgroups and teams. DESlock+ has achieved many industry accolades including SC Magazine’s ‘Best Buy’, Computing Security Awards Encryption Product of the Year, and finalist in Network

Computer Awards Security Product of the Year.

To find out more about the company and its products, please visit www.deslock.com, or call 0808 100 1233.

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Notes to Editors

DESlock Limited launched into the UK market in April 2012 under its own identity, having previously been part of Data Encryption Systems Ltd (DES). DESlock Ltd, raised £0.5 million in growth capital through Shackleton Ventures, Silver Cloud Ventures Ltd, directors and staff to purchase the rights of sale for award winning encryption and Data Leakage Prevention tool DESlock+. DESlock Ltd markets and supports products used by tens of thousands of businesses worldwide to protect applications, copyrighted materials, medical records, government files and other confidential and personal information. The company's flagship product, DESlock+, has been awarded SC Magazine's Best Buy for three successive years and was also the winner of Computing Security's Encryption Product of the Year.